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VENDOSOFT GmbH

VENDOSOFT – We are THE Microsoft licence optimisers for enterprises

By providing legally and vendor-compliant advice, the Microsoft Solutions Partner **VENDOSOFT** guarantees cost-optimised licensing for enterprises. The company acts as a reseller for used Microsoft licences.

Unlike consumer goods, software doesn't wear out through use. With the purchase of used Microsoft licences, companies receive the same features and rights as the initial purchaser. You thus acquire powerful, as-new software and can carry out the vendor's updates. Their price advantage is enormous: Companies save 40 to 80% with used software compared to the price of new software.

Used software is only one part of the company's portfolio. They also provide their customers with comprehensive support on all licensing matters: from hybrid solutions to Microsoft 365 and Exchange Online.

In order to guarantee legally compliant licensing, **VENDOSOFT's** advice is provided by certified Microsoft Licensing Professionals – and every sales employee receives this continuing qualification training every year! Additionally confirmed by independent auditors.

Likewise, the companies that sell their unneeded licences also benefit. For example, in the course of cloud transformation. Selling the old Microsoft licences to **VENDOSOFT** can refinance up to 40% of the initial cloud costs.

www.vendosoftware.de

2014: Björn Orth establishes **VENDOSOFT** GmbH in Mammendorf (Bavaria)

2018: Expansion of the business area to CSP (Cloud Services Provider)

2019: Relocation to the current address in Inning am Ammersee

2020: Foundation of **VENDOSOFT** GmbH & Co. KG in Innsbruck (Austria)

2022: More than 6,500 used software & CSP customers

2023: Expansion of business activities to the Swiss market

